

C U R R I C U L U M V I T A E

Mr. Marc Stehle studied business economics and graduated at the University of Applied Science, Duesseldorf, Federal Republic of Germany.

He started his career with Ernst&Young in the audit department. Since 1996 he has been working for Deutsche Telekom Group at various positions at managerial levels and different areas like Group Headquarters, Sales and Service and IT-Services.

From 2008 to 2014 he held several executive positions at T-Systems International GmbH, where he was the Senior Vice President of Finance and Controlling as well as the Chief Financial Officer of the T-Systems GEI GmbH.

Mr. Stehle is currently Vice President Financial Controlling Europe at Deutsche Telekom AG, where he is responsible for the Finance and Controlling Areas like Cashflow-Management, Accounting, Planning, Reporting and Investor Relations.

CURRICULUM VITAE

Since 2010, Davor Majetić is Director General of Croatian Employers' Association (CEA). As Director General of CEA and a member of the national Economic and Social Council (GSV), Mr. Majetić actively works and lobbies for the interests of the Croatian business sector and for the development and growth of the Croatian economy by participating in social dialogue with the Croatian government and trade unions. He also cooperates with foreign employers' associations and participates in the work of the European Economic and Social Committee (EESC).

Prior to CEA, he was the President of the Board of Atento, and spent most of his professional career in senior positions in Microsoft as Chief Executive Officer, Director of Sales, and Marketing Manager responsible for the markets of Croatia, Bosnia and Herzegovina, Serbia, Macedonia and Albania, which gave him a strong understanding of regional economies and labour markets. During his time in Microsoft, he had made a number of notable achievements, some of which were:

- 2006-2008, while in position of General Manager Microsoft Croatia: average calculated growth of business over three years reached over 30%; increased profitability of Microsoft Croatia by several percentage points with increased investment in people and marketing; Microsoft Croatia was laureate for the Best Employer in Croatia and received the Employer Partner for Human Resources Certificate among the top 11 companies in Croatia
- 2002-2006, while in position of General Manager Microsoft Croatia and BiH: Microsoft's business had more than twice increased in that period; achieved large investments in people, employment, and steady profitability growth every year by several percentage points; Microsoft's business in BiH increased more than five times, and preconditions were created for opening Microsoft offices in BiH; Microsoft Croatia received the Zlatna kuna Award in the category for the Best Small Business in 2003
- 2000-2002, while in position of Microsoft Adriatic SMB Manager: Microsoft SMB growth reached over 60% on average across the Adriatic region, and the growth of Microsoft business partners-IT companies was over 80%; successful organization of sales network and Microsoft business in countries where there is no Microsoft office

At the international level, Davor Majetić is very active as vice-president of the Executive Board of ICC Croatia, member of the Executive Committee of Business Europe, member of the European Economic and Social Committee (EESC) – Employers Group, and, more recently, member of the Southeast Europe Business Development Network (SEEBDN) Advisory Committee as well as member of United Nations Global Compact Expert Network, a role he assumed in an effort to make the Croatian business sector stronger in the area of corporate responsibility and sustainability.

At the national level he is also member of the Steering Committee for Development of Croatian National Sustainability Strategy 2030, member of the National Innovation Council, and member of the Board of Directors of World Business Angels Investment Forum (WBAF) Croatia.