

Zagreb, 10 November 2017

# Hrvatski Telekom

# HT Group provides Outlook for 2018; detail on unchanged 2017 Outlook

Hrvatski Telekom (Reuters: HT.ZA, Bloomberg: HTRA CZ), Croatia's leading telecommunications provider, announces the Group's 2018 Outlook and provides further detail on the Outlook for 2017, which remains unchanged:

	2016 Results	Outlook 2017	Outlook 2018 vs 2017
	(w/o) CT	(with CT and H1)	(with CT and H1)
Revenue	HRK 6,970 million	Around HRK 7,650 million	Slightly higher
EBITDA before e.i.	Margin of 40.5%	Margin of around 40%	Margin of around 40%
CAPEX	HRK 1,608 million	Around HRK 1,900 million	Slightly lower

e.i. - exceptional items

CT - Crnogorski Telekom

H1 - H1 Telekom

#### Contact details

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## About Hrvatski Telekom

Hrvatski Telekom (HT) is the leading provider of telecommunication services in Croatia, serving 0.9 million fixed lines, 2.3 million mobile subscribers and 0.8 million broadband connections through its Residential and Business divisions.